

E-mail



**Empretec India Foundation**  
The Legacy, Level 1  
25/A Shakespeare Sarani  
Kolkata - 700 017, India  
[www.empretec.in](http://www.empretec.in)

**UNITED NATIONS CONFERENCE  
ON TRADE AND DEVELOPMENT**  
Palais des Nations  
CH-1211 Geneva 10, Switzerland  
[www.unctad.org/enterprise](http://www.unctad.org/enterprise)

25 February, 2016

Ref: EMP/IND/GOV/AQS

Dear Mr Singh:

Greetings from Empretec!

मुख्य सचिव  
बिहार

This is to inform you that the ninth India edition of the Empretec Entrepreneurship Training Workshop (ETW) takes place from April 25-30, 2016, in Kolkata, India, and we request you to consider nominating entrepreneurs and intrapreneurs for the high impact workshop.

Our eighth India edition of the ETW was well received; delegates nationwide, including startups, scale ups AS(IAS) and intrapreneurs participated.

One of the testimonials at the workshop was from a young IAS officer participant who remarked that the ETW efforts to instill a culture of entrepreneurship was relevant equally for entrepreneurs and policy makers. The Empretec centres in South Africa, Romania, Jordan, Brazil (among others) are making their best rated master trainers available for the UNCTAD certified and delivered ETW in India.

Do please let us know if you see us discussing possibilities of setting up an annual calendar of events including, but not limited to, ETW for benefiting entrepreneurs and officers alike in your department.

Sincerely and with our best regards,

Amab Chakraborty  
National Director, UNCTAD-Empretec Programme for India  
Empretec India Foundation

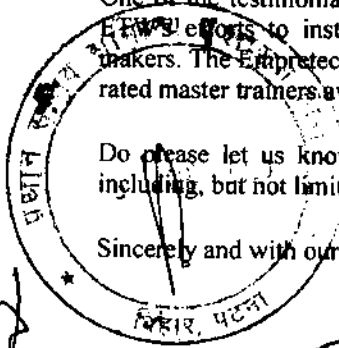
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Mr Anjani Kumar Singh IAS  
Chief Secretary  
Government of Bihar  
Main Secretariat  
Patna - 800 015  
Bihar, India

Handwritten signature and initials of Mr Anjani Kumar Singh IAS, with the number 113 written below.



Handwritten notes: 2, 2016/210-1, 1/3

मुख्य सचिव कार्यालय  
शुक्रवादि सं. 650  
दिनांक 29/2/16



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8 January, 2016

**FOR INFORMATION ONLY**

**UNCTAD-EMPRETEC PROGRAMME FOR INDIA**  
**Entrepreneurship Training Workshop (ETW)**

UNCTAD-Empretec, or Empretec, is the flagship capacity-building programme of the United Nations. Its aim is to promote innovative and internationally competitive, sustainable enterprises. Since its formation in 1988, Empretec has expanded to 37 countries, trained over 500,000 entrepreneurs and has helped to found or expand many businesses, creating hundreds of thousands of jobs in the process, thereby contributing to the achievement of the UN's millennium development goals. The programme is in demand – 20 governments have put forward their requests to UNCTAD for Empretec installation in their countries.

At the heart of the programme is the **Empretec Entrepreneurship Training Workshop (ETW)**. The ETW promotes behavioural change that helps entrepreneurs put their ideas into action and grow. Therefore, Empretec is different from, but complements, tool-room and specific skill-based programmes. Empretec is based on a methodology developed at Harvard University and tested in 70 countries before its adoption. The ETW identifies and reinforces *personal entrepreneurial competencies* in forward-looking entrepreneurs and promotes an entrepreneurial spirit in managers of governments and large corporations.

Empretec India Foundation (EIF) promotes Empretec as a not-for-profit in India. The programme has been endorsed by the Government of India and has strong CSR credentials.

Institutions interested in getting involved and benefitting from the Empretec methodology may approach the Office of the National Director, UNCTAD-Empretec Programme for India. Aspiring and settled entrepreneurs and *intrapreneurs* are encouraged to apply through Implementation Partners or through Programme Facilitators responsible for installation and development of Empretec in designated geographies in India and in other countries.

**Programme resources** are available on [www.empretec.net](http://www.empretec.net). Upcoming ETWs as part of the India series are tentatively scheduled as follows:

- ETW 9: 25 – 30 April, 2016, Kolkata, India**
- ETW 10: 13 – 18 June, 2016, Kolkata, India**
- ETW 11: 8 – 13 August, 2016**
- ETW 12: 17 – 22 October, 2016**
- ETW 13: 12 – 17 December, 2016**

**Contacts:**

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**Empretec India Foundation**  
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23 February, 2016



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## FOR INFORMATION ONLY

### 9<sup>th</sup> UNCTAD-Empretec Training Workshop (ETW) for India

25 – 30 April, 2016; The Lalit Great Eastern Kolkata, India

The United Nations Conference on Trade and Development (UNCTAD) will certify and deliver the 9<sup>th</sup> **UNCTAD-Empretec Training Workshop (ETW) for India** for up to 30 selected delegates at The Lalit Great Eastern Kolkata from 25 to 30 April, 2016. Empretec India Foundation (EIF) promotes the UNCTAD-Empretec Programme for India. This information sheet is relevant to applicants to the ETW.

#### **Venue:**

The Lalit Great Eastern Kolkata, 1,2,3 Old Court House Street, Dalhousie Square, Kolkata – 700 069, West Bengal, India | +91 33 44 44 77 77 | [kolresv@thelalit.com](mailto:kolresv@thelalit.com) | [www.thelalit.com](http://www.thelalit.com)

#### **Itinerary:**

25 Apr : Breakfast meeting for Delegates at 8 am, followed by ETW up to 7 pm  
26 Apr to 30 Apr : ETW from 8 am to 7 pm  
30 Apr : ETW closure (7 pm) and Valedictory Ceremony (8 pm – 11 pm)

#### **Forms (click to access):**

[Nomination Form](#) | [Participation Form](#) | [Health Questionnaire](#)

Above forms and Curriculum Vitae to be signed, scanned and sent to [etw@empretec.in](mailto:etw@empretec.in) to commence on-boarding. Following successful completion of pre-ETW coursework and interview with UNCTAD-Empretec international master trainer, letter of acceptance to the workshop is given.

Last date for submission of forms: 24 March, 2016

#### **Course fees and facilitation charges:**

ETW is non-residential and is available at INR 125,000 per delegate. This includes i) programme delivery and certification (for those who will qualify), ii) facilities including lunches and refreshment during the ETW, iii) dinners where indicated in itinerary, iv) all taxes. It excludes i) international, domestic and intra-city travel and ii) personal expenses.

Empretec's Implementation Partners (notably banks and government agencies) may subsidize the cost of participation for women entrepreneurs, first-time entrepreneurs and aspiring entrepreneurs. EIF will, on a best-effort basis, assist out-station delegates in obtaining suitable accommodation, if required.

Programme resources are available on [www.empretec.net](http://www.empretec.net) and on [www.empretec.in](http://www.empretec.in)

#### **Contacts:**

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